APPENDIX C, PRICING INDEX
TO DIR-TSO-2648
MARJAN DUBOIS DBA ADAPTIVE TECHNOLOGY SYSTEMS

PRODUCT CATEGORY	Customer Discount % off MSRP
Hardware - Extreme / Enterasys	
Switching	48.00%
Wireless	48.00%
Security	48.00%
Management	48.00%
Cables	10.00%
NOTE: Software must be bundled with hardware. This contract does not allow stand alone software purchases.	
Maintenance	
SupportNet Hardware	12.00%
1yr Maintenance	15.00%
Technical Services	
Extreme Networks	2.00%
Training	No Charge
Managed Service	23.00%
Network Design	25.00%
Installation	23.00%
Accessories	
Training Manuals	45.75%